

## Contact

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(LinkedIn)

## Top Skills

Private Equity  
Mergers & Acquisitions  
Financial Modeling

## Languages

Spanish

# Mónica Black

Partner at TheVentureCity  
Miami, Florida

## Summary

Experienced investor focused on early stage software companies with a global impact, especially in Latin America. Proud Miami native.

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## Experience

### TheVentureCity

Partner

September 2018 - Present

Miami/Fort Lauderdale Area

TheVentureCity is a new venture and acceleration model that helps diverse founders achieve global impact. Headquartered in Miami, FL with offices in Madrid, San Francisco, and Sao Paolo, we've invested in 18 companies to date with our debut \$100M target fund.

### Chan Zuckerberg Initiative

Principal, Ventures

June 2016 - August 2018 (2 years 3 months)

San Francisco Bay Area

Venture investor for the Chan Zuckerberg Initiative focusing primarily on education. Portfolio included Andela, AltSchool, Bridge International Academies, Brightwheel, BYJU's, Ellevation Education, MasteryConnect, Newsela, Raise.me, Sawyer, Varsity Tutors, and Volley Labs.

### Clever Inc.

Enterprise Account Manager

January 2015 - June 2016 (1 year 6 months)

Worked closely with leading education technology companies to ensure they had seamless data connections and instant login access with the largest school districts in the country. Owned relationships with organizations such as NWEA, Houghton Mifflin Harcourt, Instructure, DreamBox Learning, MasteryConnect, Learning.com, Learning A-Z, Edmentum, and myON.

### Bill & Melinda Gates Foundation

Program-Related Investments, MBA Intern

June 2014 - August 2014 (3 months)

Seattle, WA

Evaluated venture equity investments, fund-of-fund strategies and loan guaranties for \$1.5 billion program-related investments fund across the U.S. education and global health sectors

Providence Equity Partners

Private Equity Associate

March 2011 - August 2013 (2 years 6 months)

Providence, RI

Worked with portfolio companies and evaluated investment opportunities in the education, gaming, mobile payments, and media sectors. Portfolio companies included Blackboard (original deal team, acquired MoodleRooms), Univision, ZeniMax Media, Galileo Global Education (original deal team, acquired IEU in Mexico), and Miller Heiman (original deal team). Board observer for Blackboard.

New Mountain Capital

Private Equity Associate

August 2010 - March 2011 (8 months)

New York, NY

Evaluated private equity and credit investment opportunities and worked with portfolio companies in a wide range of sectors, including technology, government services, chemicals, and gaming.

Executed \$65M add-on acquisition of Escalate Retail, a multi-channel retail software vendor, for RedPrairie, a supply chain management company.

JP Morgan

Analyst, Mergers & Acquisitions

July 2008 - July 2010 (2 years 1 month)

New York, NY

Advised and assisted clients in all aspects of M&A execution across a range of industries, including media, sports, chemicals, real estate, energy, healthcare, and financial institutions. Subset of deals include:

Advised Tribune on \$845M sale of the Chicago Cubs, Wrigley Field and its stake in CSN Chicago

Advised Cablevision on the spin-off of its Madison Square Garden business

Advised Air Products & Chemicals on its \$5.9 billion hostile takeover bid for Airgas

Advised J.P. Morgan on its acquisition of RBS Sempra's commodities trading business

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## Education

Stanford University Graduate School of Business  
Master of Business Administration (M.B.A.) · (2013 - 2015)

Stanford University  
Master of Education (M.Ed.), Education · (2013 - 2015)

Massachusetts Institute of Technology  
Bachelor of Science, Management Science · (2004 - 2008)